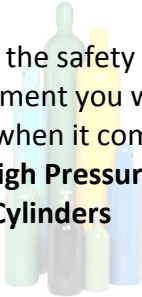





Let's Get Started Program

Airgas & MassBio are pleased to present a new program developed for new labs & members who could benefit from an all-in-one package. We offer five comprehensive packages, detailed below.

Not sure what you need? No problem, contact Mark McCaffrey (Mark.McCaffrey@airgas.com) if you are located in Cambridge or Vinnie Patel (vimal.patel@airgas.com) if you are "outside" of Cambridge to get started!

<p>Package 1:</p> <p>Great for any sized company</p>	<p>New members' all-in-one solution for first delivery and first order</p>	<ul style="list-style-type: none"> • Initial Gas/Liquid Order & First Delivery Charge are Free • Online ordering Business to Business (B2B) • Set-up • Training • Free Safety Training: Lunch & Learn • Dry Ice: \$0.38 per pound
<p>Package 2:</p> <p>Great for any sized company</p>	<p>All the safety equipment you will need when it comes to High Pressure Cylinders</p> 	<ul style="list-style-type: none"> • Initial Gas/Liquid Order & First Delivery Charge are Free • Classic Plus Eyewear: RAD 64051220: Price: \$1.67 • Headgear Face-Shield Frame: RAD 64051061: Price: \$5.95 • Polycarbonate Visor: RAD 64051053: Price: \$5.17 • Leather Palm Work Glove: RAD 64057541: Price: \$2.66 • Cylinder Bracket: Y11 241500: Price: \$32.00 • Cylinder Wrench: Y99 WRENCH: Price: \$8.01
<p>Package 3:</p> <p>Great for large volume companies</p>	<p>All the safety equipment you will need for Liquid Dewars</p> 	<ul style="list-style-type: none"> • Initial Gas/Liquid Order & First Delivery Charge are Free • Classic Plus Eye Wear: RAD 64051220: Price: \$1.67 • Headgear Face-Shield Frame: RAD 64051061: Price: \$5.95 • Polycarbonate Visor: RAD 64051053: Price: \$5.17 • Gloves Cryo Elbow Length 18IN: N33 G99CRBEELMDR: Price: \$115.00 • Cylinder Wrench: Y99 WRENCH: Price: \$8.01 • Four ft Cryogenic Transfer Hoses: NPP: 8CF0403D21S4 Price: \$175.50 • Phase Separator: Y15-PSB38: Price \$44.75

<p>Package 4:</p> <p>Great for start up or small volume companies</p>	<p>Getting lab ready for first delivery for gas when regulators are needed</p> 	<ul style="list-style-type: none"> • Single-Stage Brass Regulator: Y11-244D (CGA) Price \$239.75 • General-Purpose Regulator <ul style="list-style-type: none"> ○ 0-100psi ○ Need CGA • Brass Line Regulator: Y11-241B (CGA): Price: \$129.45 • Line Regulator <ul style="list-style-type: none"> ○ 0-50psi ○ Need CGA • 4 ft Cryogenic Transfer Hoses: NPP 8CF0403D21S4: Price: \$175.50 • Phase Separator: Y15-PSB38: Price \$44.75 • Cryo Gloves: Y99-BF110: Price: \$127.25 • Classic Plus Eyewear: RAD 64051220: Price: \$1.67 • Airgas Single Cylinder Wall Bracket: Y99-241500: Price: \$32 • Airgas Single Cylinder Bench Bracket: Y99-242200: Price: \$49.25
<p>Package 5:</p> <p>Great for high gas consumption companies</p>	<p>Getting lab ready for first delivery for gas when Manifold is needed</p> 	<ul style="list-style-type: none"> • Life Science Switchover System Y11-CP602D (CGA) Price: \$1478.75 <ul style="list-style-type: none"> ○ 0-150psi ○ Need CGA • Brass Line Regulator: Y11-241B (CGA): Price: \$129.45 • Line Regulator <ul style="list-style-type: none"> ○ 0-50psi ○ Need CGA • Four ft Cryogenic Transfer Hoses: NPP 8CF0403D21S4: Price: \$175.50 • Phase Separator: Y15-PSB38: Price \$44.75 • Cryo Gloves: Y99-BF110: Price: \$127.25 • Classic Plus Eyewear: RAD 64051220: Price: \$1.67 • Airgas Single Cylinder Wall Bracket: Y99-241500: Price: \$32 • Airgas Single Cylinder Bench Bracket: Y99-242200: Price: \$49.25

Mark McCaffrey
MassBio Account Manager
617-352-0394 (Cambridge)
Mark.McCaffrey@airgas.com



Vinnie Patel
MassBio Account Manager
781-389-7707
Vimal.patel@airgas.com